



Precision Agriculture Technician Lethbridge

WHO WE ARE:

For 50 Years, Vanee Farm Centre has been serving Southern Alberta as one of the leading agriculture equipment dealers by providing the highest quality products, services, and aftermarket support. Vanee Farm Centre is a growing, innovative, and disciplined agri-business that values trust, accountability, motivation, respect, and business acumen. We are a leading edge business that provides all of our employees with the opportunity to grow and contribute and participate in our long-term success.

THE JOB:

Vanee Farm Centre is looking for an individual who is a self-starter with a good work ethic. The precision agriculture specialist will provide technical and sales support to Vanee's employees and customers regarding agriculture technologies. The duties and responsibilities include, but are not limited to:

- Provide product knowledge relative to the software and hardware on tractors, seeders, sprayers, and combines electronic monitoring and application systems.
- Understand proper machine settings for application conditions/crops and provide recommendations based on analyzed information gathered direct from the relevant machines.
- Provide on and off-farm support for customers, as well as be a training resource to fellow specialists and sales professionals.
- Diagnose and troubleshoot technical issues including but not limited to displays, GPS/GLONASS, application control, auto-guidance, row-guidance, telematics, section control, mapping, and variable rate in cab technology, precision harvesting systems and determine if field visits are required to resolve concerns through field validation/testing on outstanding product issues.
- Have significant insight and understanding of the market in your area and be familiar with the common types of precision operations as well as possible opportunities for technological upgrades.
- Work closely with field support teams, service managers, and sales managers/staff to address the needs of customers and proactively propose effective solutions.
- Call on customers and sell company's products and services.
- Communicate manufacturer updates to sales staff.
- Conduct product meetings with customers and sales personnel.

- Complete product demonstrations and equipment deliveries whenever necessary.
- Keep current on product knowledge, features, and benefits of all products. Maintain updated manuals and materials.
- Maintain a safe working environment and adhere to company safety program at all times.
- Perform other duties as assigned.

Customer Service Responsibilities:

- Ensure every customer is satisfied with the products, services and support of all staff.
- Resolve customers concerns efficiently and effectively.
- Promote a positive attitude at all times.
- Maintain a professional appearance and demeanor.
- Exhibit Vanee’s high level of customer service on a daily basis.
- Acknowledge appreciation of clients and customer.

QUALIFICATIONS

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

Education/Experience: The successful candidate will possess the following skills:

- Diagnose faulty software and hardware.
- Familiarity with power tools and common multi-meter.
- Basic understanding of hydraulics.
- Technical and mechanical competency with agriculture equipment.
- Strong aptitude in information technology.
- Proficiency in Microsoft Office Suite.
- Analytical and problem-solving skills.

Preference may be given to candidates with a degree or diploma in Precision Agriculture or a related field.

Preference may be given to candidates with experience in:

- Precision agriculture.
- Precision Land Management (PLM) products.
- Trimble products.
- GPS auto-guidance.
- Variable rate application control.
- Sectional control systems.
- Remote Sensing and or GIS.
- Servicing or repairing agricultural equipment.

- Operating agricultural machinery such as combines, tractors, and sprayers.
- Customer service or sales.
- Telematics.

It is required that the individual have agriculture experience and a Class 5 driver's license. The individual should be able to set work priorities, maintain a high degree of motivation, and work independently in the absence of supervision and be able to understand and carryout oral and written directions.

Physical Requirements: The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- Ability to get to move around the store locations for various tasks.
- The employee would normally lift or move up to 10 lbs and occasionally lifts or moves up to 50 lbs.
- Ability to tolerate up and down movement with bending or stooping including reaching above and below shoulder height with arms and hands.
- Ability to be on one's feet for extended periods of time.
- Ability to operate equipment or other power equipment as necessary.
- Must meet health assessment requirements.

Work Environment: The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- While performing the duties of this job, the employee is frequently exposed to dust, odors, oil, fumes and noise.
- The employee is generally required to sit or stand for long periods of time.
- The noise level in the work environment is usually moderate.
- While performing duties, the employee may be near moving mechanical parts and inside and outside weather conditions.
- While performing duties, the employee will be subject to various outdoor weather conditions or indoor heating and air conditioning conditions.
- While performing the duties of the job, the employee will perform extensive keystroke tasks.

WE OFFER

Vanee Farm Centre offers a total compensation package that includes excellent wages, training and development programs, Comprehensive Health Benefits including: Medical, Prescription, Dental, Health, Travel Insurance, Group Life Insurance and more!

The salary for this position will be based on qualifications and experience of the successful candidate.

APPLICATIONS

Individuals interested in this position are invited to submit a resume to the address below. The position will remain open until an appropriate candidate is selected. We appreciate and consider all applications; however only candidates selected for interviews will be contacted.

As an equal opportunity employer, please inform us if any accommodation is required if contacted for an interview.

CONTACT

Rachel Clarke - Human Resources

Email: rachelc@vaneefarmcentre.ca