



## Employment Opportunity Precision Farming/GPS Specialist

### WHO WE ARE:

For 50 Years, Vanee Farm Centre has been serving Southern Alberta as one of the leading agriculture equipment dealers by providing the highest quality products, services, and aftermarket support. Vanee Farm Centre is a growing, innovative, and disciplined agri-business that values trust, accountability, motivation, respect, and business acumen. We are a leading edge business that provides all of our employees with the opportunity to grow and contribute and participate in our long-term success.

### THE JOB:

Precision agriculture technicians specialize in utilizing technology, such as global positioning systems (GPS), to improve agricultural activities like pesticide application, irrigation, or seeding. Precision agriculture technicians can utilize data from crop scouting to program farm equipment like pesticide sprayers. These technicians may provide recommendations based on their findings on the best crop selections for particular areas. Precision agriculture technicians could provide guidance on greener ways to treat fields and create contour or plat maps. These technicians may create georeferenced zones for fields based on soil type and production capabilities.

As a Precision Farming Specialist, you will thrive on challenges and provide solutions to contribute to customer and business success by being qualified to:

- Sell and Service Precision Ag equipment
- Manage stocking of Precision Ag Products
- Achieve budgeted sales targets for products and services
- Plan future business needs within this product group
- Manage supplier relationships with companies such as Trimble, Outback etc
- Assist Sales People with OEM solution technology sales
- Maintain leading knowledge of industry trends and our related solutions
- Provide occasional training to sales and service staff on products
- Manage basic installations of technologies
- Attend industry trainings as they are provided, in person and online
- Attend sales and shows to support supplier initiatives
- Other sales activities from time to time as required.

### QUALIFICATIONS:

Relevant technical skills or knowledge may include AGCO GTA Software Suite, Trimble AgGPS MultiPlane, John Deere Apex Farm Management, and Microsoft Office 365 Suite. Precision Agriculture Technicians must have effective communication skills in order to interact with producers, vendors, or colleagues. Precision technicians must have efficient project management skills to oversee the creation and execution of solutions for agricultural equipment. A blend of experience and education will be considered. Education requirements must follow a related field such as a diploma in agriculture, business, or GIS related education.

## WE OFFER

Vanee Farm Centre offers a total compensation package that includes excellent wages, training and development programs, Comprehensive Health Benefits including: Medical, Prescription, Dental, Health, Travel Insurance, Group Life Insurance and more!

The salary for this position will be based on qualifications and experience of the successful candidate.

## APPLICATIONS

Individuals interested in this position are invited to submit a resume to the address below. We appreciate and consider all applications; however only candidates selected for interviews will be contacted.

As an equal opportunity employer, please inform us if any accommodation is required if contacted for an interview.

## CONTACT

Human Resources – 403-327-1100

Email: [rachelc@vaneefarmcentre.ca](mailto:rachelc@vaneefarmcentre.ca)

